

All Classes Meet From 3-6pm on Tuesdays

Vance Hall B6

Class 1: September 11th

Introduction and Ground Rules

How Private Equity works?

Sub-sector #1 – Group Purchasing Organizations: Doug Present, CEO - Managed Health Care Associates

Class 2: September 18th

Reimbursement & margin issues – Doug Present

Sub-sector #2 – Dialysis Centers: Javier Rodriguez – President, Davita, Inc.

Class 3: September 25th

Legal issues for health care services businesses – Doug Present

Sub-sector #3: Home Infusion Therapy: Dan Greenleaf, President and CEO – Coram

Class 4: October 2nd

Regulatory Issues for HC Services Businesses – Doug Present

Sub-Sector #4 – Home Health Care: April Anthony, CEO - Encompass Home Health

Class 5: October 9th

Regulatory Issues for HC Services Businesses – Continued: Leslie Norwalk, Former Acting Administrator - CMS

Sub-Sector #5- Bedside Diagnostic Services – Mark Parrish. Chairman & CEO, Trident USA

Class 6: October 16th

Conducting Due Diligence on HC services businesses – Darren Black – Partner, SV Life Sciences

Sub sector # 6: Long Term Care and Specialty Pharmacy: John Figueroa, former CEO – Omnicare, Inc.

October 23rd No class –Fall break.

Class 7: October 30th

Valuation Issues for HC Services Businesses: Doug Present

Sub- Sector #7 – Physician Revenue Cycle Management: Jonathan Bush, CEO - Athena Health

Class 8: November 6th

Health care “mega trends”. Health care reform, ACOs, reimbursement pressures, aging populations, and other major trends. What do these mean for Health Care Services Businesses? – Doug Present

Sub-Sector # 8 – Health Care Performance Improvement: Pat Ryan, CEO- Press Ganey

Class 9: November 13th

Leadership for Health Care Services Businesses – Doug Present

Sub Sector # 9 – Issues facing Hospitals in 2012 and beyond: Barry Freedman, President/CEO, Einstein Health Network

Class 10: November 20th

No Class – Thanksgiving Week – Students to work on final presentations

Class 11: November 27th

Final student presentations (Groups 1 -4) - Graded by PE Professional Panel

Class 12: December 4th

Final student presentations (Groups 5-8)