

## **All Classes Meet From 3-6pm on Tuesdays**

### **Vance Hall B10**

#### **Class 1: September 3rd**

Introduction and Ground Rules

How Private Equity works?

Sub-sector #1 – Group Purchasing Organizations: Doug Present, CEO - Managed Health Care Associates

#### **Class 2: September 10<sup>th</sup>**

Sub-Sector #2 – Home Health Care services and technology: April Anthony, CEO - Encompass Home Health, CEO - Homecare Homebase

#### **Class 3: September 17<sup>th</sup>**

Reimbursement & margin issues – Doug Present

Sub-Sector #3 – Pharmaceutical Distribution – Steve Collis, President and CEO - Amerisource Bergen

#### **Class 4 September 24<sup>th</sup>**

Regulatory Issues for HC Services Businesses – Doug Present

Sub-Sector #4 Health and Technology Services – Charles Saunders MD – CEO, Healthagen division of Aetna

#### **Class 5: October 1**

Legal issues for health care services businesses – Doug Present

Sub-Sector #5- Long Term Care Outsourced Diagnostic Services – Mark Parrish - Chairman & CEO, Trident USA

#### **Class 6: October 8<sup>th</sup>**

Valuation Issues for HC Services Businesses: Doug Present

Sub-sector #6 – Dialysis Centers: Javier Rodriguez – President, DaVita HealthCare Partners Inc.

**Class 7: October 15<sup>th</sup>**

Health care “mega trends”. Health care reform, ACOs, reimbursement pressures, aging populations, and other major trends. What do these mean for Health Care Services Businesses? – Doug Present

Sub-sector #7 – Advisory Services and Syndicated Research - Dan Mendelson – CEO and Founder, Avalere Health

**Class 8 October 22<sup>nd</sup>**

Conducting Due Diligence on HC services businesses – Darren Black – Partner, SV Life Sciences

Sub-Sector 8 – Claims audit/ recovery/ Medicare auditing – Elizabeth Connolly Alexander, CEO, Connolly Inc.

**Class 9: October 29<sup>th</sup>**

The future of Health Care – Richard Gilfillan, Former Director -CMS Innovation Center

Sub Sector 9- Managed Care/Health Insurance – Ken Lalime – CEO, HealthyCT

**Class 10: November 5<sup>th</sup>**

Final Projects and Presentations – Doug Present

Sub-Sector # 10 – Health Care Performance Improvement: Pat Ryan, CEO- Press Ganey

**Class 11: November 12<sup>th</sup>**

How can we fix our health care system? – Doug Present

Sub- Sector #11 – Physician Revenue Cycle Management: Jonathan Bush, CEO - Athena Health

**Class 12: November 19<sup>th</sup>**

Leadership for Health Care Services Businesses – Doug Present

Subsector #12: Respiratory Therapy, Home Infusion, Specialty Pharmacy – John Figueroa, Chairman &CEO – Apria Healthcare

**NO CLASS NOVEMBER 26<sup>th</sup> – Thanksgiving break**

**Class 13: December 3<sup>rd</sup>**

Final student presentations (Groups 1 -4) - Graded by PE Professional Panel

**Class 14: December 10<sup>th</sup>**

Final student presentations (Groups 5-8 – Grader by PE Professional Panel