All Classes Meet From 3-6pm on Tuesdays

Vance Hall B10

Class 1: September 3rd
Introduction and Ground Rules
How Private Equity works?
Sub-sector #1 – Group Purchasing Organizations: Doug Present, CEO - Managed Health Care Associates

Class 2: September 10th
Sub-Sector #2 – Home Health Care services and technology: April Anthony, CEO - Encompass Home Health, CEO - Homecare Homebase

Class 3: September 17th
Reimbursement & margin issues – Doug Present
Sub-Sector #3 – Pharmaceutical Distribution – Steve Collis, President and CEO - Amerisource Bergen

Class 4 September 24th
Regulatory Issues for HC Services Businesses – Doug Present
Sub-Sector #4 Health and Technology Services – Charles Saunders MD – CEO, Healthagen division of Aetna

Class 5: October 1
Legal issues for health care services businesses – Doug Present
Sub-Sector #5- Long Term Care Outsourced Diagnostic Services – Mark Parrish - Chairman & CEO, Trident USA

Class 6: October 8th
Valuation Issues for HC Services Businesses: Doug Present
Sub-sector #6 – Dialysis Centers: Javier Rodriguez – President, DaVita HealthCare Partners Inc.
**Class 7: October 15th**

Health care “mega trends”. Health care reform, ACOs, reimbursement pressures, aging populations, and other major trends. What do these mean for Health Care Services Businesses? – Doug Present

Sub-sector #7 – Advisory Services and Syndicated Research - Dan Mendelson – CEO and Founder, Avalere Health

**Class 8 October 22nd**

Conducting Due Diligence on HC services businesses – Darren Black – Partner, SV Life Sciences

Sub-Sector 8 – Claims audit/ recovery/ Medicare auditing – Elizabeth Connolly Alexander, CEO, Connolly Inc.

**Class 9: October 29th**

The future of Health Care – Richard Gilfillan, Former Director -CMS Innovation Center

Sub Sector 9- Managed Care/Health Insurance – Ken Lalime – CEO, HealthyCT

**Class 10: November 5th**

Final Projects and Presentations – Doug Present

Sub-Sector # 10 – Health Care Performance Improvement: Pat Ryan, CEO- Press Ganey

**Class 11: November 12th**

How can we fix our health care system? – Doug Present

Sub- Sector #11 – Physician Revenue Cycle Management: Jonathan Bush, CEO - Athena Health

**Class 12: November 19th**

Leadership for Health Care Services Businesses – Doug Present

Subsector #12: Respiratory Therapy, Home Infusion, Specialty Pharmacy – John Figueroa, Chairman &CEO – Apria Healthcare

**NO CLASS NOVEMBER 26th** – Thanksgiving break
Class 13: December 3\textsuperscript{rd}

Final student presentations (Groups 1-4) - Graded by PE Professional Panel

Class 14: December 10\textsuperscript{th}

Final student presentations (Groups 5-8 – Grader by PE Professional Panel