

Syllabus, Fall 2020, for OIDD 319:
Advanced Decision Systems:
Agents, Games, and Evolution (AGE)
3:00–4:20 p.m., Tuesdays and Thursdays. Online

Canvas:

<https://canvas.upenn.edu/courses/1526581>

Professor Steven O. Kimbrough, Instructor
Office hours: TBA and by appointment

2020-08-09

The course will proceed very much as described in this syllabus, which is nevertheless subject to change. We are in especially unusual circumstances this fall because of the Covid-19 pandemic the course will be held online unless and until the pandemic safely abates, which we have to assume is very unlikely before the beginning of 2021.

In consequence,

- A. Please understand that I am absolutely committed to working with every enrolled student interested in games and strategic interaction, regardless of their level of preparation, especially with regard to computer programming. There will be ample opportunity to do lots of programming, and to learn new tools. On the other hand, students wishing to avoid these “technical” subjects are welcome and will be accommodated without prejudice. Above all, if you are interested in learning, I will do my best to be a good teacher. This is not about evaluating you; it is about the joy and value of learning about strategic interaction.**
- B. The course deliverables include student projects, for which I will serve as mentor and consultant to help you do them. My fond aim is that many of the student projects can result in short reports of broader interest, say to future employers or graduate schools. I will arrange to post successful projects online as a way, in part, of publicly validating your work.**

The course will meet online and have interactive discussion during the class hour. Provision will be made for students living in distant time zones. Contact the instructor.

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1 Class Description

OPIM 319, “Agents, Games, and Evolution,” explores applications and fundamentals of strategic behavior.

The course is about strategic decision making in the sense of game theory. That is, we study decision making situations in which what an agent gets depends upon its decisions as well as decisions made by other agents.

The main goal of the class is:

- To deepen the student’s understanding of strategic interactions—games—in the social and economic spheres.

To this end, our objectives are to study and explore:

1. The key concepts and findings of the theory of games (broadly, the study of interdependent decision making, subsuming game theory).

These will be useful for understanding and analyzing contexts of strategic interaction.

2. Strategic analysis.

This is the interpretation of circumstances in terms of agents, interests, strategies, and interaction. We will study good examples of strategic analysis and we will undertake exercises in it.

3. Strategy discovery and selection.

This is about how to play games and play them successfully. We will study this by playing games and by observing computational investigations of games.

4. Institution design.

This is about choosing rules of play that result in desired outcomes. We will focus on common pool resource problems.

5. Strategic modeling and explanation.

This is about developing game models that can explain observed phenomena. We focus on problems of cooperation as well as a variety of other phenomena.

The design of the course emphasizes learning about decision making in games by actually playing (making decisions in) games and reflecting upon what ensues. Thus, the new design of the course makes it resemble in many ways the design of the negotiations courses. There, students engage in a series of negotiations and discussions about them. Here, we will engage in a series of games calling for careful strategic decision making, and we will discuss what happened after play is complete. The games we play and discuss will range across a variety of applications, including business applications. Throughout, we will emphasize games that are realistic representations of real world situations, rather than stylized, very abstract games.

The course will continue to include topics that arise throughout the social sciences. The topics include—and we shall study—trust, cooperation, market-related phenomena (including price equilibria and distribution of wealth), norms, conventions, commitment, coalition formation, and negotiation. They also include such applied matters as design of logistics systems, auctions, and markets generally (for example, markets for electric power generation).

In addressing these topics we focus on the practical problem of finding effective strategies for agents in strategic situations (or games). Our method of exploration will be experimental: we review and discuss experiments on the behavior of agents in strategic (or game-theoretic) situations.

Computer programming is neither required nor discouraged for the course. The instructor invites, and will support, projects using NetLogo (as well as other environments). Many of the computational demonstrations and experiments we will examine are available as NetLogo programs (<http://ccl.northwestern.edu/netlogo/>). Students are not, however, at all required to undertake programming exercises, in NetLogo or in any other environment.

Students completing the course can expect to come away with:

- Substantial experience with decision making in realistic games.
- Solid understanding of what is known and what is not known about the problem of designing procedures for strategic behavior,
- Familiarity with the principal methods, and results of applying those methods, for the modeling of human agents and design of artificial agents in strategic contexts, and
- Deepened appreciation for contexts of strategic interaction.

* * *

Strategic, or game-theoretic, topics arise throughout the social sciences. The topics include—and we shall study—trust, cooperation, market-related phenomena (including price equilibria and distribution of wealth), norms, conventions, commitment, coalition formation, and negotiation. They also include such applied matters as design of logistics systems, auctions, and markets generally (for example, markets for electric power generation).

In addressing these topics we focus on the practical problem of finding effective strategies for agents in strategic situations (or games). Our method of exploration will be experimental: we review and discuss experiments on the behavior of agents in strategic (or game-theoretic) situations.

In focusing on the design and behavior of artificial agents in strategic (or game-theoretic) situations, we will be especially concerned with strategic contexts of commercial import, such as markets, bargaining, and repeated play. We shall dwell on effective agent learning techniques, including evolutionary methods and reinforcement learning. A main theme in the course is the inherent difficulty, even unknowability, of the problem of strategy acquisition.

We will rely mainly on computational experiments (or simulations), in distinction to analytic mathematical methods, for studying strategy formation and strategic behavior (either by individuals or by groups). Much of the class work will be devoted to discussing and interpreting computational experiments that have been reported in the literature, or that can be undertaken

with tools provided in class. In doing so, we draw upon the rapidly growing literature in agent-based modeling and agent-based simulation. Agent-Based Computational Economics (for example, <http://www.econ.iastate.edu/tesfatsi/ace.htm>) and other terms have come to denote active communities of research and application. We shall draw upon them.

Computer programming is neither required nor discouraged for the course. The instructor invites, and will support, projects using NetLogo (as well as other environments). Many of the computational demonstrations and experiments we will examine are available as NetLogo programs (<http://ccl.northwestern.edu/netlogo/>). Students are not, however, at all required to undertake programming exercises, in NetLogo or in any other environment.

2 Required Texts and Materials

There is nothing necessary to purchase. Our main texts will be:

- *Agents, Games, and Evolution*, by Steven Orla Kimbrough, (Kimbrough, 2012). ISBN-13: 9781439834701, ISBN-10: 1439834709

This should be available as an ebook on Canvas via the library.

See <https://github.com/stevenokimbrough/AGE/errata1.zip> for fixes to earlier printings of the book.

- NetLogo. Software tool for agent-based modeling. Available at <https://ccl.northwestern.edu/netlogo/>.

In addition, various other readings will be assigned. These will generally be handed out or made available online. Including excerpts from *The Evolution of Cooperation*, by Robert Axelrod, (Axelrod, 1984), *Growing Artificial Societies*, Joshua Epstein and Robert Axtell, (Epstein and Axtell, 1996) and *Decision Games* by Clark and Kimbrough.

Other readings and handouts will be freely available on Canvas.

3 Class Schedule

3.1 **Module I: Starters.** Introduction and overview of the course

Strategic interaction and how we study it and use it.

Read: “Contexts of Strategic Interaction,” (Kimbrough, 2012, chapter 1).

3.2 Canonical games

Read: “The Lady, or the Tiger?” by Frank Stockton <http://www.gutenberg.org/ebooks/396>

Game exercise #1.

Examples of standard games. Handout and exercise. How would you play?
Strategic (normal) form games. Nash equilibrium. Pareto optimality. Conditions of play: one-shot, anonymous, payoffs, utility, etc.

3.3 Games in the wild

Game exercise #1 redux: anonymous assessment and discussion briefly.

Read: “Games in the Wild and the Problems of Play” (Kimbrough, 2012, chapter 2); *Micromotives and Macrobehavior* (Schelling, 1978, pages 11–43).

(File: *MicromotivesAndMacrobehavior.pdf*.)

Note: Schelling (10 October 2005) won a Nobel Prize for doing this sort of work. <http://nobelprize.org/economics/laureates/2005/press.html>.

3.4 A Brief on Orthodox Game Theory, 1

Debrief: Game exercise #1.

Instructor handout.

Required reading (Kimbrough, 2012, Appendix A; B.3).

Recommended reading: Ross, Don, “Game Theory”, *The Stanford Encyclopedia of Philosophy (Spring 2006 Edition)*, Edward N. Zalta (ed.), URL = <http://plato.stanford.edu/archives/spr2006/entries/game-theory/>.

3.5 A Brief on Orthodox Game Theory, 2

3.6 Positional and Other Goods & Games

Game exercise #2.

Reading: (Hirsch, 1976, Chapters 1 and 2). File *Fred Hirsch - selections for FRG.pdf* on Canvas.

Recommended reading: (Ostrom et al., 1994, Chapters 1 and 2).

3.7 **Module II: Cooperation.**The Problems of Cooperation, 1

Read: “The Tragedy of the Commons,” by Garrett Hardin (Hardin, 1968) (File: *hardin-tragedy-commons.pdf*) and “Cues of Being Watched Enhance Cooperation in a Real-World Setting” (Bateson et al., 2006). File on Canvas: *Biology Letters 2006 Bateson.pdf*.

3.8 Cooperation, 2: Axelrod’s Tournaments

Read: (Axelrod, 1984, chapters 1–3 and appendix B). Recommended: (Axelrod and Hamilton, 1981) (posted on Canvas as *Axelrod-Hamilton-Science-1981-1685895.pdf*).

3.9 Cooperation (continued)

3.10 Tournaments and RPS

Rock, Paper, Scissors game. Discuss the chapter from *Decision Games*.

Read: (Kimbrough, 2012, Chapter 3), Read: (Axelrod, 1984, chapters 4–6)

3.11 Framing

Lecture from slides.

3.12 Affording Cooperation and Dual Inheritance Theory

“Affording Cooperation,” (Kimbrough, 2012, Chapter 7)

3.13 Module III: Simulation tools. ABM, 1

NetLogo. Instructor handouts.

Read: *Growing Artificial Societies: Social Science from the Bottom Up*, by Joshua Epstein and Robert Axtell, MIT Press, 1996, (Epstein and Axtell, 1996, Chapters 1-2-3).

3.14 ABM, 2

NetLogo. Instructor handouts.

3.15 ABM, 3

NetLogo. Instructor handouts.

3.16 ABM, 4

NetLogo. Instructor handouts.

3.17 Spatial and Evolutionary Models

Fairness and ultimatum games; commitment; reciprocity.

Read: (Kimbrough, 2012, chapter 4).

Read: Brian Skyrms, *Evolution of the Social Contract*, (Skyrms, 1996) chapters 1-2 (“Sex and Justice,” pp. 1-21; “Commitment,” pp. 22-44), Cambridge University Press, 1996. Posted on Canvas as `skyrms-evo-soc-contract-1and2.pdf`.

3.18 Trust, and the Stag Hunt

Read: Brian Skyrms, *The Stag Hunt and the Evolution of Social Structure*, (Skyrms, 2004) “Preface” (pp. xi-xiv) and chapter 1, “The Stag Hunt” (pp. 1-14), Cambridge University Press, 2004. (File: Skyrms-StagHunt-Pref-Ch1.pdf.).

3.19 The Stag Hunt

Read: “The Stag Hunt,” (Kimbrough, 2012, Chapter 5) and Brian Skyrms, Skyrms (2004, pages 45–7) “Part II, Signals” in *The Stag Hunt and the Evolution of Social Structure*, file skyrms-staghunt-quorum.pdf on Canvas.

3.20 Module IV: Applications. Redistricting

Instructor handout.

3.21 Voting Systems

Instructor handout.

3.22 Markets: Competitive

Read: “Competitive Markets” (Kimbrough, 2012, chapter 8) and “Zero-Intelligence Agents,” Gode and Sunder (1993) (file: gode-sunder-1993.pdf on Canvas).

Recommended reading: Gode and Sunder (1997) (file: gode-sunder-1997.pdf on Canvas).

3.23 Markets: Monopolies, Oligopolies

1. The Beer Game
2. Markets: Monopolies, Oligopolies.

Read: “Monopoly Stories” (Kimbrough, 2012, chapter 9), “Oligopoly: Cournot Competition” and “Oligopoly: Bertrand Competition,” (Kimbrough, 2012, chapters 10–11).

Recommended skim: “Supply Curve Bidding,” (Kimbrough, 2012, chapter 12).

3.24 Games, evolution and evolutionary algorithms

Read: (Kimbrough, 2012, chapter 18); (strongly recommended:) Darwin, concluding chapter of *The Origin of Species* Darwin-Origin-Chapt14-1st-ed.pdf on Canvas, online at <http://www.literature.org/authors/darwin-charles/the-origin-of-species/chapter-14.html>.

Briefly on ANNs (artificial neural networks).

Recommended: Excerpt from *Blondie24*, file B-49127 Blondie 24.pdf, on Canvas (Fogel, 2002); “Evolutionary Models,” (Kimbrough, 2012, chapter 18).

3.25 Trust and Deception

Read: “Lying and Related Abuses,” (Kimbrough, 2012, Chapter 17); “Criminal Credentials,” (Gambetta, 2009, Chapter 1).

3.26 Conflict and Cooperation (in the Wild)

Read:

1. Chapter 3, “Enter Conflict,” from *Constant Battles: The Myth of the Peaceful, Noble Savage*, by Steven A. LeBlanc, who is an archeologist. It’s about 20 pages. File: LeBlancConstant-BattlesChapt3.pdf on Canvas.
2. Chapter 3, “Analyzing Long-Enduring, Self-Organized, and Self-Governed CPRs,” from *Governing the Commons*, by Elinor Ostrom, a political scientist who recently won a Nobel Prize in Economics for this work. It’s about 40 pages. File on Canvas: Ostrom_1990_chapt3.pdf.

Assignment on this is due before the start of class.

3.27 Strategic Analysis, 1

Read: Kennan, “The Sources of Soviet Conduct” on Canvas (X, 1947), file: *KennanSourcesOfSovietConduct.pdf* posted on Canvas. View: 1988 PBS interview; transcript: *KennanDec211988part1ofinterview.rtf* posted on Canvas.

3.28 Strategic Analysis, 2

Summing up and looking forward.

Read: “Summing up,” (Kimbrough, 2012, chapter 20).

4 Grades and Conduct of Class

Grading will be based on several components, roughly as follows.

35% Class participation (including attendance, in-class exercises).

30% Homework assignments.

35% Term project.

Most of all, I want to see you engaged and involved in the class. I'll prepare lectures for the classes, but much prefer to conduct class with lots of interactive, give and take, and discussion.

Also: I like jazz and will improvise during the semester. The syllabus may well (will likely) change as we go along. I'll let you know when it does and the quiz dates will *not* be changed.

Two further items/requirements:

- Every student should come chat with me at least once during (online) office hours. If my posted hours conflict with your schedule, let me know and we'll make arrangements. Also, you need not come alone. It's fine to come with a group of up to four.
- You will occasionally need your laptop in class. I'll let you know ahead of time. However, during lectures and similar periods when we are not actively using them, use of laptops, PDAs, etc. are forbidden.

5 Computer Access for Non-Wharton Students

Here is the link you should include with your announcements and instructions on future syllabi.

This link works:

<https://whartonstudentsupport.zendesk.com/hc/en-us/articles/203165417-Create-Your-Wharton-Class-Account>

In plain text:

<https://whartonstudentsupport.zendesk.com/hc/en-us/articles/203165417-Create-Your-Wharton-Class-Account>

*Wharton Class Accounts are needed so that when students try to login into the computers in the labs with their PennKey these PennKey link to active Wharton Class accounts. These class accounts also are needed if students intend to use the public printers.

*I have confirmed Study.net materials are all PennKey authentication now.

Also (for non-Wharton students): After you follow the link above and create a Wharton Class Account, you will then log in to the computers with your PennKey account. (But wait an hour the first time you try this.)

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