Lectures
Monday and Wednesday, 1:45-3:15 PM

Instructor
Alex Rees-Jones (alrc@wharton.upenn.edu)

Overview
Why and how does the government raise revenue, and what do we buy with it? The aim of the course is to provide an understanding of the reasons for government intervention in the economy, the extent of that intervention, and the response of individuals and firms to the government’s actions. A wide variety of topics are covered, including but not limited to environmental regulation, education, health care, social insurance programs, budget deficits, and the equity and efficiency consequences of taxation of both individuals and firms. The course will rely on a mix of simple but rigorous analytical models, empirical evidence, and case studies.

Textbook

Background
A valuable microeconomics reference is MIT’s OCW Principles of Microeconomics course, available here. The relevant units for this class are 1, 2, 4 (individual and market consumer surplus, producer surplus, social welfare), and 5 (monopoly, game theory, prisoner’s dilemma, repeated games).

For students who are new to the microeconomics materials from Lectures 1 and 2, the TA will hold an extra recitation to review the theoretical tools. This course is designed to provide an entry into formal economics, so do not fret if you are not familiar with all of the above topic areas.

201 vs 770
The undergraduate version of this class, 201, is crosslisted with the MBA version, 770. Starting in Fall 2021, the MBA academic calendar slightly differs from that of the rest of the school, and as a result 770 consists of four fewer class periods than 201. For students in 201, these extra classes are devoted to activities surrounding a group presentation that will not be expected of 770 students. With the exception of that additional assignment, the content and expectations of the course are the same for both versions.

Participation
It is important that you come to class prepared to participate. Looking over the slides and doing the readings is not a substitute for attending and participating in class. We will have regular small-group meetings to discuss pressing policy issues and to work through course content. Being an active and engaged group member is critical for getting the most out of the class and is part of your responsibility to the other students.

Problem Sets
There will be four problem sets assigned and collected for grading during the semester. Problem sets will be posted on Canvas exactly one week prior to the due date, and are always due at 10am on their posted due date. No late problem sets will be accepted. Working on problem sets diligently is the most effective way to prepare you for the exams. I recommend you first work on your own and then meet to discuss the problems in groups. Each student must turn in his or her own answers. Please write legibly and state which classmates you worked with on your submitted copy.

Class Project
Each student will be a member of a class project team; the number of students per team will depend on total class enrollment. Teams have flexibility in the choice of a topic for the project but all topics should involve the application and analysis of the concepts addressed in this class to a real-world policy question. Sample projects from prior years can be found on Canvas. I am happy to provide feedback on potential topics and analytical approaches (which can be quantitative, qualitative or a combination); please email me your ideas or come talk to me during my office hours if you would like feedback. The project involves three elements:

- **PROPOSALS** (max 1 page): Should list the topic, describe the intended final output, and summarize your research plan and method.

- **PRESENTATIONS** (for 201 students only): a preliminary project proposal presented to the class. This presentation serves two purposes. First, it gives you a chance to formalize and express your interest in the topic area, and to think through how elements of your thinking might be informed or swayed by the frameworks for thinking we use in this class. Second, it gives the whole class the chance to see the policy areas of interest of classmates, which will be useful in the regular group discussions that continue throughout the semester.

- **WRITTEN REPORTS** (max 7 pages): Should cover the material of your presentation, supported by additional materials and analyses.

Exams
Two exams will be held during the semester. They will typically contain both a multiple-choice section as well as longer questions requiring both free-form mathematical analysis and paragraph form analytical writing.
MAKE-UP POLICY FOR EXAMS: Only students who contact me before an exam and have a University-approved excuse are eligible to take a make-up exam. Valid excuses include direct conflicts with another course offered at Penn that cannot be rescheduled or a varsity (but not club) sport competition (but not practice). Job interviews are not a valid excuse. Students who miss an exam and are not eligible for a make-up exam will receive a zero for the exam.

EXAM REGRADERS: To submit a regrade request for an exam, you must submit a completed regrade form (posted to Canvas) within five business days after the graded examination has been returned. Your entire exam will then be reviewed, and your grade may go down, go up, or remain unchanged.

Integrity

Apart from all the stated specifics above, this course complies with the University of Pennsylvania's Code of Academic Integrity. It is the policy of the Department of Business Economics and Public Policy to immediately fail any student who is to be in violation of the Code. Cheating, in any manner, will result in failing the course. In addition to the sanctions imposed by the Department of Business Economics and Public Policy, the Office of Student Conduct may impose additional sanctions. Please review the Code of Academic Integrity on the below link as well as example of violations and possible sanctions:

http://provost.upenn.edu/policies/pennbook/2013/02/13/code-of-academic-integrity

Recordings

To facilitate access for all class members, these sessions, including your participation, may be recorded. Some recordings may be made available to the class for the duration of this course. These recordings, as well as previously recorded lectures and other course materials, are made available solely for your personal, educational use and may not be shared, copied or redistributed without the permission of Penn and the instructor. You are also not allowed to record class sessions yourselves. Unauthorized sharing or recording is a violation of the Code of Academic Integrity.

Late Policy

Late submissions are not accepted.

Grading

Participation (10%), Problem Sets (10%), Class Project (20%), Exam 1 (30%), Exam 2 (30%).

Course Outline (subject to some change; start denote days when 7.70 is not in session)

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<td>3</td>
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<td><strong>Wrap-up &amp; Review of Lectures 11-21</strong></td>
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<tr>
<td>W 8 Dec</td>
<td>EXAM 2 covering all material since Exam 1 only</td>
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<td>T 21 Dec</td>
<td><strong>Class Project Written Report DUE</strong></td>
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PS 1 DUE F 24 Sept

PS 1 DUE M 4 Oct

PS 3 DUE M 15 Nov

PS 4 DUE F Dec 3